

To: SUPPER SUPPLIER INC. - 111111
 SOMEWHERE, USA

Date: 10/21/2017

General Atomics Aeronautical Systems, Inc. (GA-ASI) is an industry leader in the development, production, and operation of Remotely Piloted Aircraft (RPA) systems, radars, electro-optics and related mission systems solutions. We recognize our suppliers enable our business by providing competitive advantage through technical expertise and superior performance to our requirements. Our focused approach in providing unparalleled RPA systems and related technologies drives us to improve our products and processes continually through coordination with our customers, employees, and suppliers.

GA-ASI Supplier Management Performance Goals

Suppliers are vital to the support and success of our company and the Supplier Performance Goals are to deliver 100% Quality, 100% on-time delivery, reduced lead times, affordable products, and solutions.

Supplier Performance Reporting

A Quarterly Supplier Performance Report (SPR) provides the Supplier with relevant metrics, is used by GA-ASI to rate and rank the Supply Base, and defines areas of excellence and focused improvements.

Supplier Performance Benchmarks

Supplier Performance Benchmarks have been updated in 2017 to establish greater standards of excellence. The new benchmarks are as follows:

| 2017 Benchmarks (New) | | 2016 Benchmarks (Old) |
|-----------------------|---------------|-----------------------|
| Exceptional | ≥ 98% | N/A |
| Outstanding | ≥ 95% - < 98% | ≥ 95% |
| Satisfactory | ≥ 90% - < 95% | ≥ 85% - < 95% |
| Unsatisfactory | < 90% | < 85% |

GA-ASI strives to improve the accuracy of the information and is committed to resolve issues. Please contact your respective Buyer or Supplier Quality Engineer to resolve inaccuracies.

Thank you for being a valuable GA-ASI supplier. The success of General Atomics Aeronautical Systems, Inc. and its Suppliers are needed to provide our customers with high quality, affordable products, on-time.

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Performance Assessment

| Quality |
|---------------------|
| Rating |
| 92% |
| Satisfactory |

| Delivery (On Time) | |
|--------------------|--------------------|
| Parts | Line Items In Full |
| 100% | 100% |
| Exceptional | Exceptional |

Performance Classification

| | |
|-----------------------|-------------------------|
| Exceptional | ≥ 98% |
| Outstanding | ≥ 95% - < 98% |
| Satisfactory | ≥ 90% - < 95% |
| Unsatisfactory | < 90% |

***For Performance Rating Descriptions see the "Performance Report - Appendix" on the last page contained herein.

GA-ASI Contacts

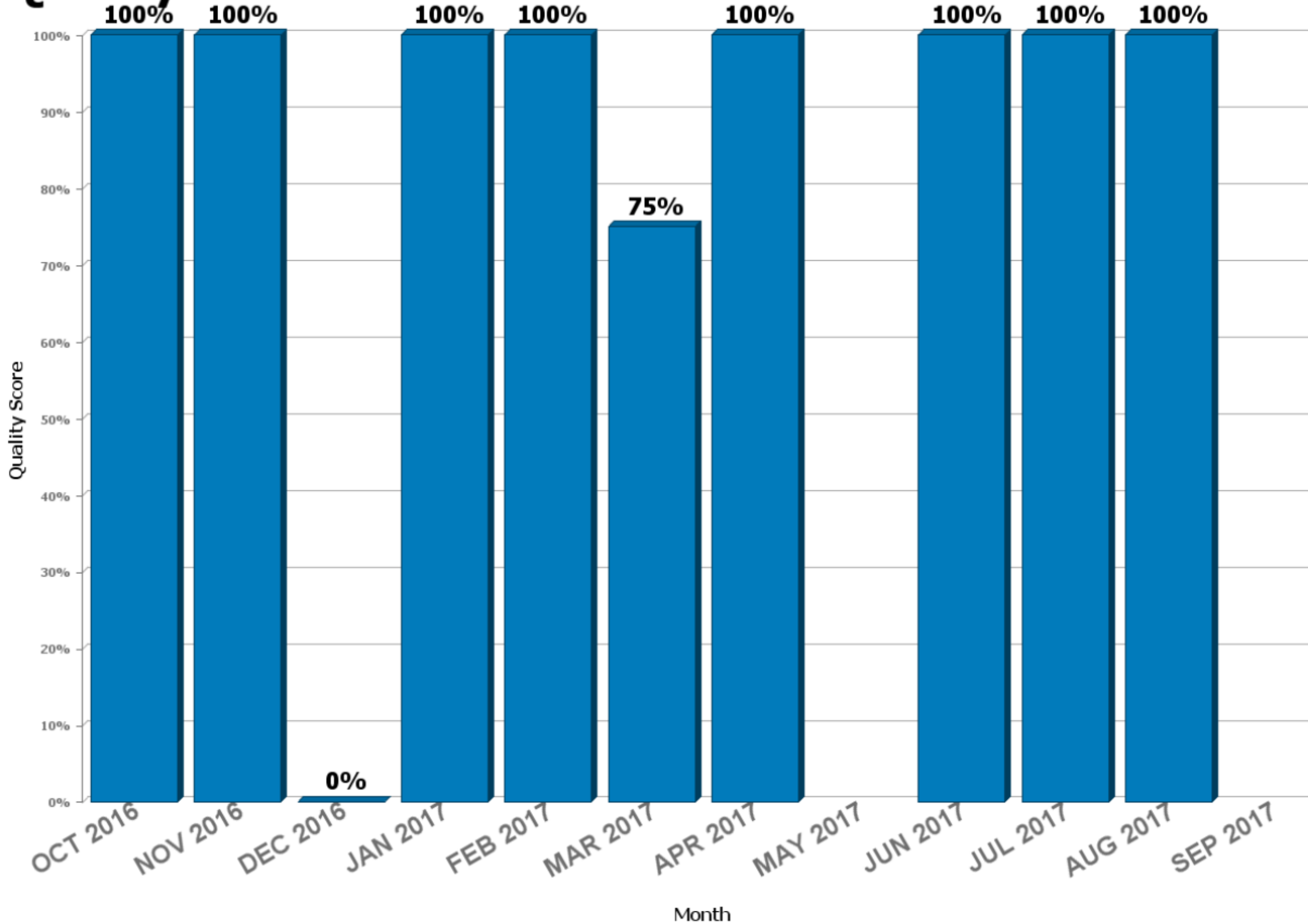
Buyer

| Name | Phone | Email |
|------------------|--------------|-----------------------------|
| Brianna Flowers | 858-XXX-XXXX | brianna.flowers@ga-asi.com |
| Denyce R. Morse | 858-XXX-XXXX | denyce.morse@ga-asi.com |
| Grace McGovern | 858-XXX-XXXX | grace.mcgovern@ga-asi.com |
| Kerry Strohl | 858-XXX-XXXX | kerry.strohl@ga-asi.com |
| M. Maryfield | 858-XXX-XXXX | mona.maryfield@ga-asi.com |
| Sam Donsanouphit | 858-XXX-XXXX | sam.donsanouphit@ga-asi.com |
| Tiffany Phillips | 858-XXX-XXXX | tiffany.phillips@ga-asi.com |

Supplier Quality Engineer

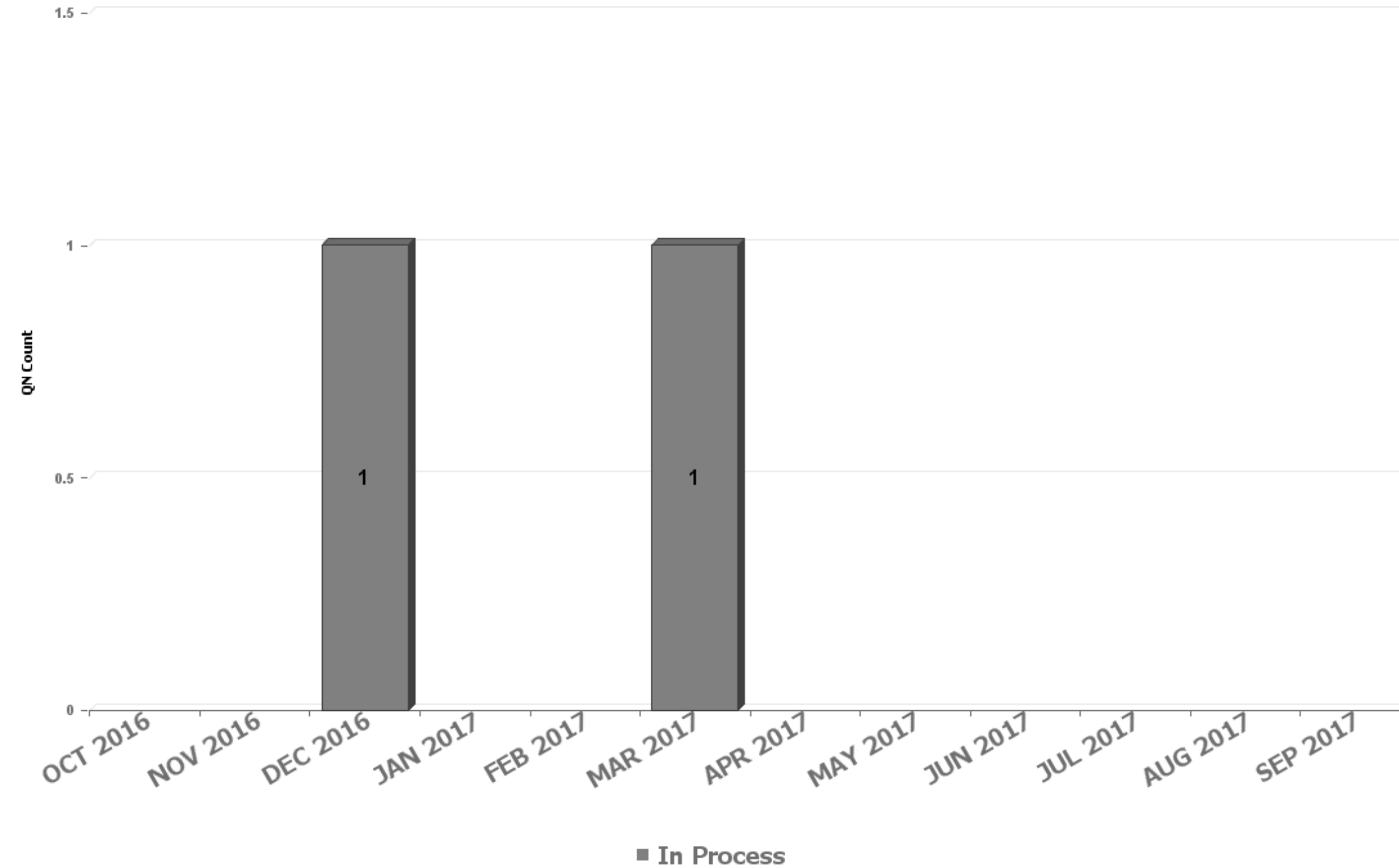
| Name | Phone | Email |
|----------------|--------------|---------------------------|
| Daniel Cahill | 858-XXX-XXXX | DANIEL.CAHILL@GA-ASI.COM |
| Harold Quivers | 858-XXX-XXXX | HAROLD.QUIVERS@GA-ASI.COM |

Quality Performance



| Reporting Period | Quality Performance |
|------------------------|---------------------|
| OCT 2016 | 100% |
| NOV 2016 | 100% |
| DEC 2016 | 0% |
| JAN 2017 | 100% |
| FEB 2017 | 100% |
| MAR 2017 | 75% |
| APR 2017 | 100% |
| MAY 2017 | 100% |
| JUN 2017 | 100% |
| JUL 2017 | 100% |
| AUG 2017 | 100% |
| SEP 2017 | 100% |
| Overall Quality | 92% |

Quality Defect by Type

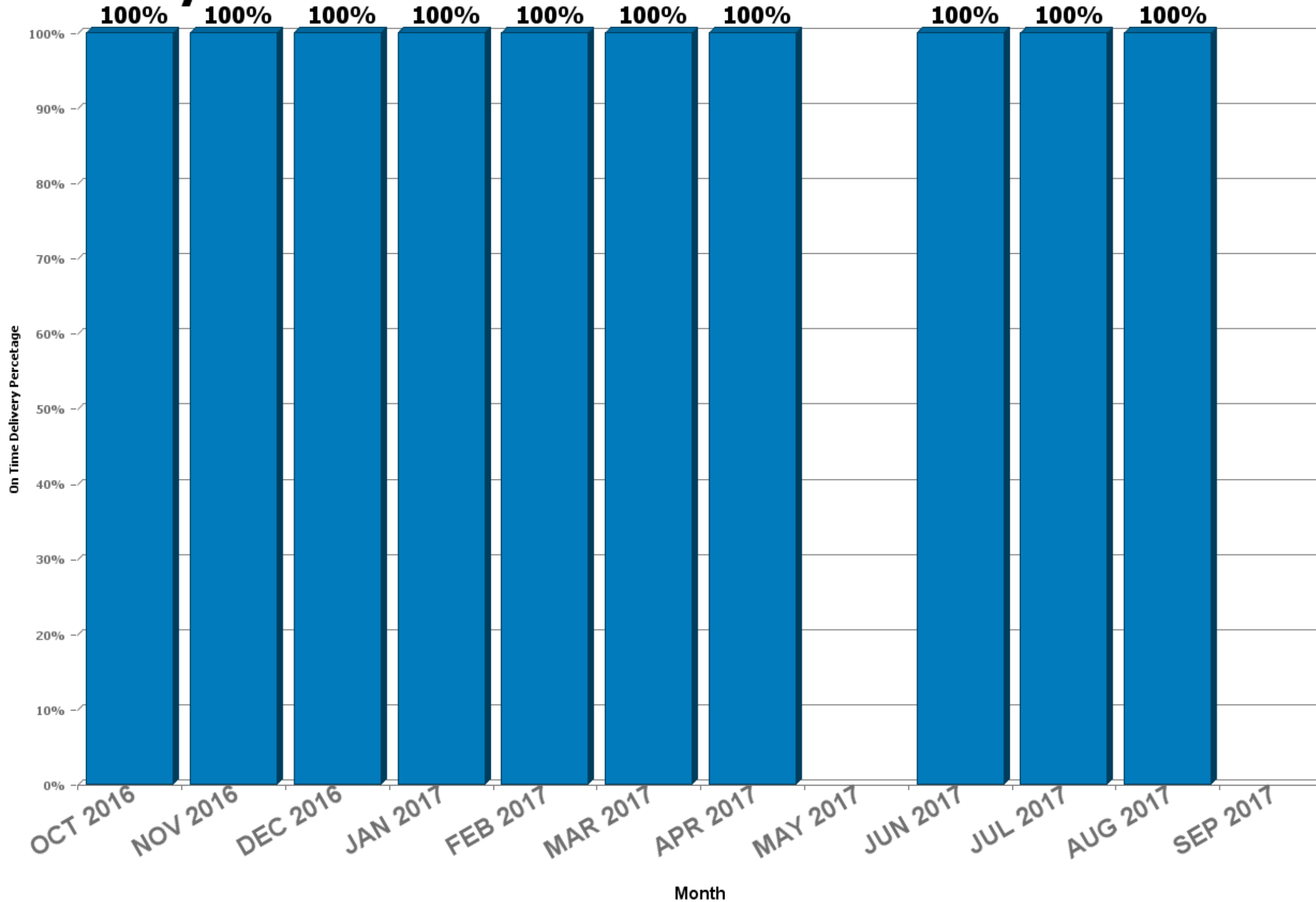


| | In Process |
|----------|------------|
| OCT 2016 | |
| NOV 2016 | |
| DEC 2016 | 1 |
| JAN 2017 | |
| FEB 2017 | |
| MAR 2017 | 1 |
| APR 2017 | |
| MAY 2017 | |
| JUN 2017 | |
| JUL 2017 | |
| AUG 2017 | |
| SEP 2017 | |

Quality Notifications - Closed

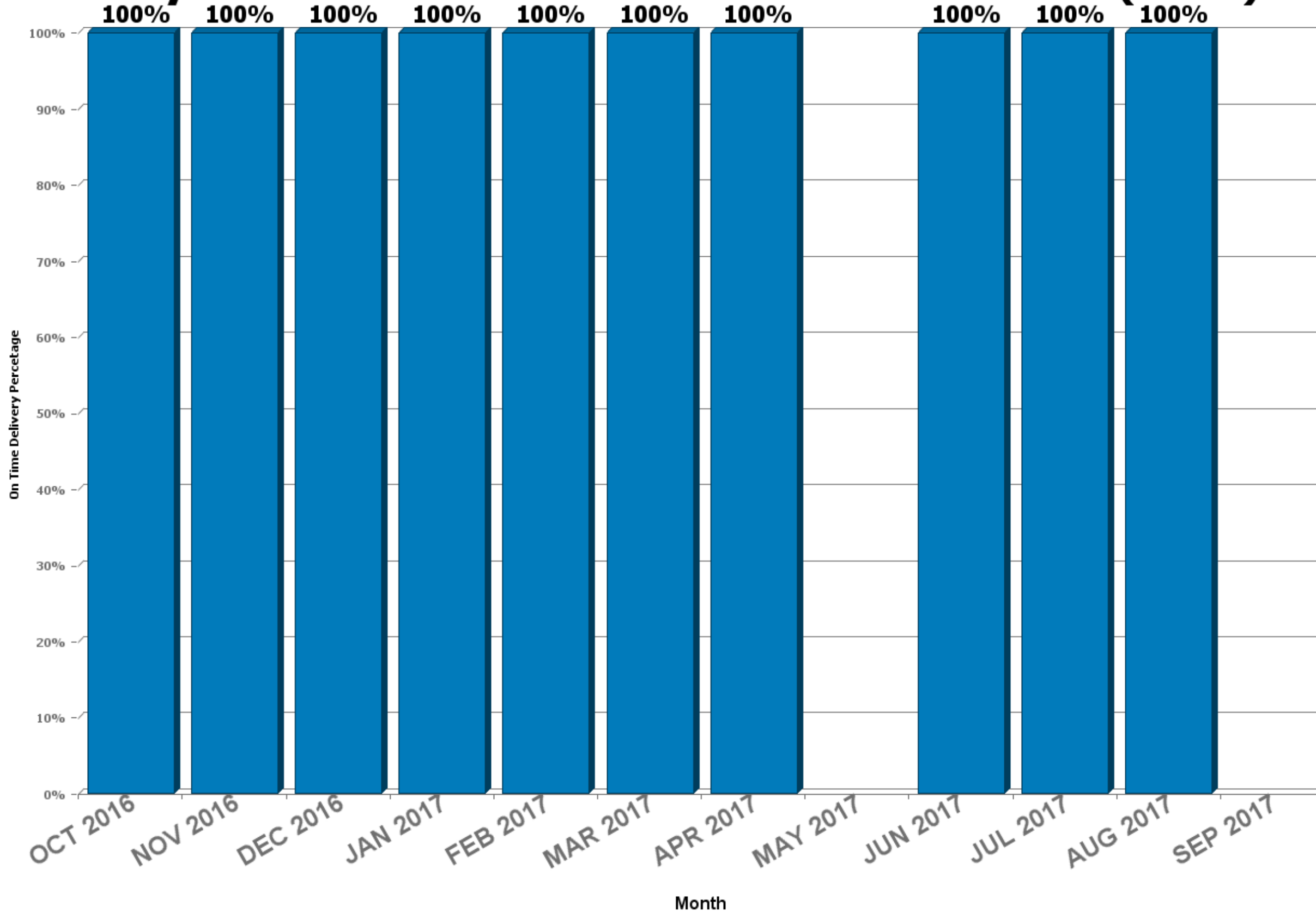
| Notification Date | Quality Notification | Process Name | Severity Impact | Purchase Order | PO Line Item | Material | Material Description | Supplier Quality Engineer |
|--------------------------|-----------------------------|---------------------|------------------------|-----------------------|---------------------|-----------------|-----------------------------|----------------------------------|
| 12/21/16 | 7020372 | In Process | Low | # | # | P12197 | PART NUMBER G12345 | Daniel Cahill |
| 3/22/17 | 7023567 | In Process | Low | # | # | P12197 | PART NUMBER G12346 | Harold Quivers |

Delivery Performance - On Time Parts

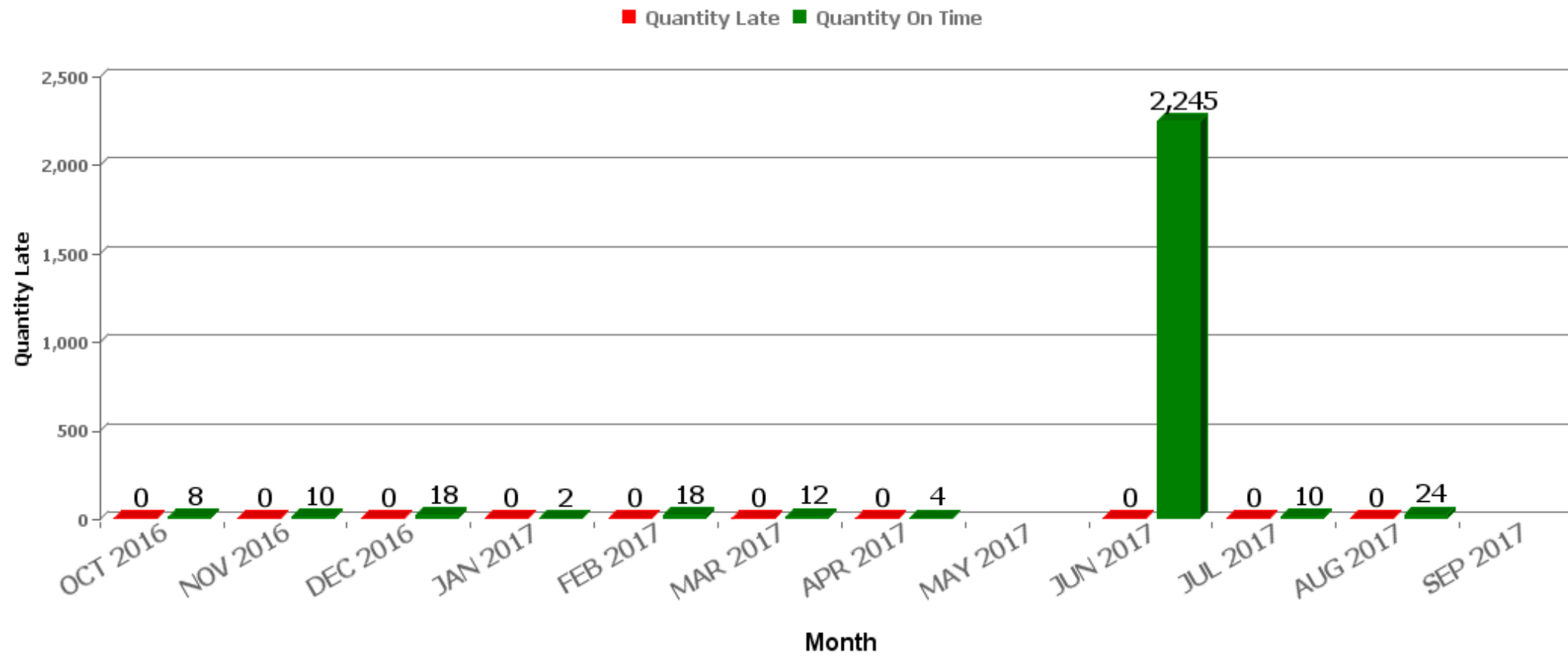


| Reporting Period | Delivery Performance |
|-------------------------|----------------------|
| OCT 2016 | 100% |
| NOV 2016 | 100% |
| DEC 2016 | 100% |
| JAN 2017 | 100% |
| FEB 2017 | 100% |
| MAR 2017 | 100% |
| APR 2017 | 100% |
| MAY 2017 | |
| JUN 2017 | 100% |
| JUL 2017 | 100% |
| AUG 2017 | 100% |
| SEP 2017 | |
| Overall Delivery | 100% |

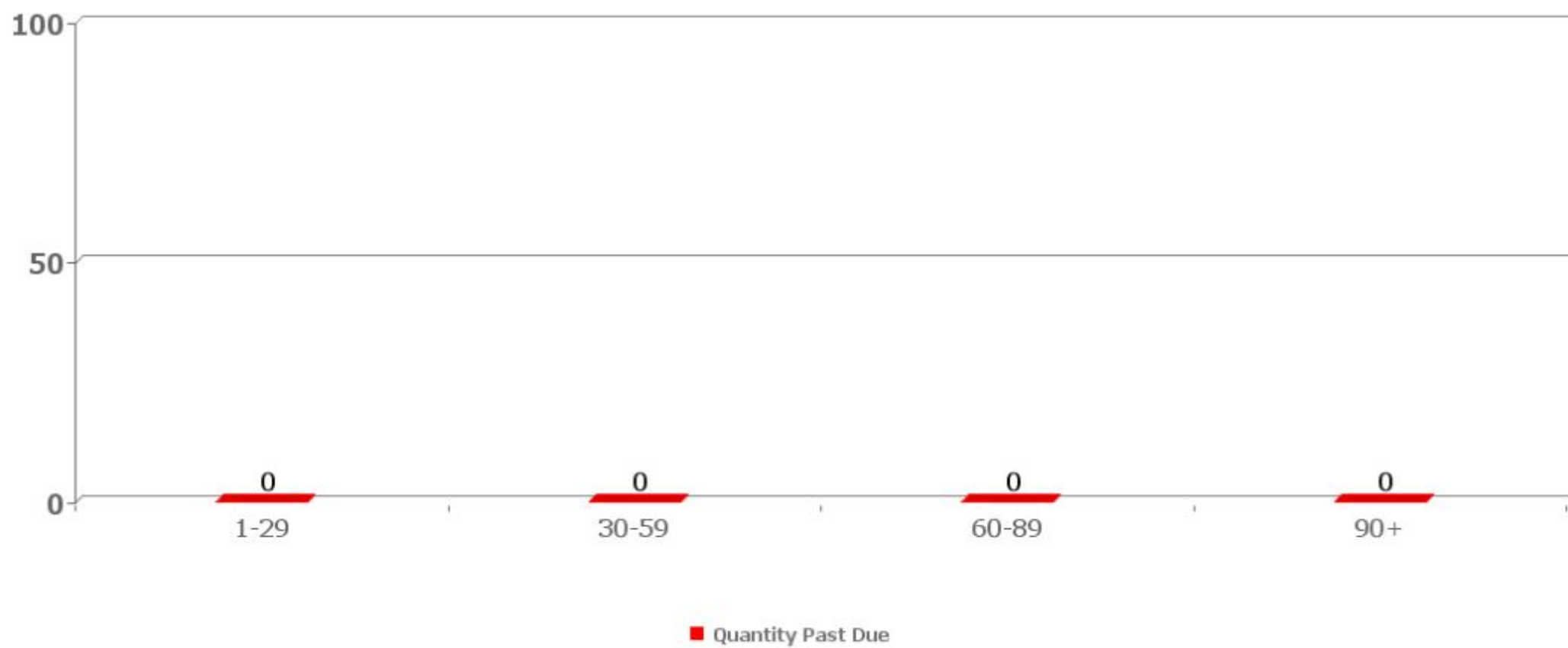
Delivery Performance - On Time Line Items In Full (OTIF)



| Reporting Period | Delivery Performance |
|-------------------------|----------------------|
| OCT 2016 | 100% |
| NOV 2016 | 100% |
| DEC 2016 | 100% |
| JAN 2017 | 100% |
| FEB 2017 | 100% |
| MAR 2017 | 100% |
| APR 2017 | 100% |
| MAY 2017 | 100% |
| JUN 2017 | 100% |
| JUL 2017 | 100% |
| AUG 2017 | 100% |
| SEP 2017 | 100% |
| Overall Delivery | 100% |



| Reporting Period | Parts Received Late | Parts Received On Time | Value of Late Deliveries |
|------------------|---------------------|------------------------|--------------------------|
| OCT 2016 | 0 | 8 | \$0 |
| NOV 2016 | 0 | 10 | \$0 |
| DEC 2016 | 0 | 18 | \$0 |
| JAN 2017 | 0 | 2 | \$0 |
| FEB 2017 | 0 | 18 | \$0 |
| MAR 2017 | 0 | 12 | \$0 |
| APR 2017 | 0 | 4 | \$0 |
| MAY 2017 | | | |
| JUN 2017 | 0 | 2,245 | \$0 |
| JUL 2017 | 0 | 10 | \$0 |
| AUG 2017 | 0 | 24 | \$0 |
| SEP 2017 | | | |
| Total | 0 | 2,351 | \$0 |



| Past Due Grouping | Quantity Past Due | Value of Past Due Parts |
|-------------------|-------------------|-------------------------|
| 1-29 | 0 | \$0 |
| 30-59 | 0 | \$0 |
| 60-89 | 0 | \$0 |
| 90+ | 0 | \$0 |
| Total | 0 | \$0 |

Performance Reporting - Appendix

Quality Performance / Rating (Monthly/Annual)

Quality Score

The Quality Score (%) is the number of weighted QNs normalized by the number of receipts in the period. Overall Quality is a twelve month rolling calculation.

Weighting Factor

The Weighting Factor is a multiplier against each QN indicating the severity of impact to operations (Low, Medium, High).

Delivery Performance / Rating (Monthly/Annual)

On Time - Parts

The Monthly Score (%) is a ratio of parts received on time, in accordance with the PO Contract Date, to the number of total parts received. Overall Delivery is a twelve month rolling calculation.

On Time Line Items In Full (OTIF)

The Monthly Score (%) is a ratio of receipts made On Time and Full based on the schedule line total quantity, to the number of schedule line receipts.